

COUNTY OF LEXINGTON

Procurement Services
212 South Lake Drive, Suite 503, 5th Floor
Lexington, South Carolina 29072-3493



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THIS IS A STATEMENT OF **INTENT TO AWARD** A CONTRACT AND BECOMES THE OFFICIAL STATEMENT OF AWARD CONTINGENT UPON COUNTY COUNCIL APPROVAL UNLESS OTHERWISE RESCINDED.

REFERENCE SOLICITATION NUMBER: **2018-IFB-05**

PROCUREMENT: **Landfill Compactor**

ISSUE DATE: **June 21, 2017**

CLOSING DATE: **July 13, 2017**

AWARD(S) ARE MADE TO THE FOLLOWING:

Blanchard Machinery
Items P1.1, P2.1, P5.1 – P5.4, P6.1 – P6.7, P7.1
\$815,544.44

An actual bidder who is aggrieved in connection with the intended award or award of a contract shall protest to the Procurement Manager in writing within ten (10) calendar days of the date of Intent to Award notice. Protest letter shall state the issues of the protest, specifically listing where the County failed in determining the potential award.

Angela Seymour
Procurement Officer

Posted: **August 9, 2017**

THIS IS NOT AN ORDER

DO NOT SHIP PRIOR TO RECEIPT OF PURCHASE ORDER.

	Marcel Equipment Limited	**HUMDINGER EQUIPMENT LTD.	Blanchard Machinery Co
Group P1: Base Bid			
P1.1 Cost of Compactor WITHOUT wheels			
Unit Price	No Bid	\$ 508,420.00	\$ 620,566.00
Item Total Price	No Bid	\$ 508,420.00	\$ 620,566.00
Quantity	1	1	1
Estimated Delivery Date		11/17/2017	11/17/2017
Comment (Optional)	not applicable		Machine no wheels Standard 12 month unlimited hour Factory warranty.
P1.2 Cost of OEM 47.25" wide base Wheels to include Cleaning Bars and/or Fingers			
Unit Price	No Bid	\$ 115,955.00	\$ 58,198.00
Item Total Price	No Bid	\$ 115,955.00	\$ 58,198.00
Quantity	1	1	1
Estimated Delivery Date		11/17/2017	11/17/2017
Comment (Optional)		Full width drums include one 150 inch and one 105 inch drum on the E380 for a total of \$115,955 per unit	48" Diamond Tips CAT Wheels. Cleaning bars are part of compactor configuration
Group P2: Option - Wheels			
P2.1 Caron 8" Supermega 5x9 pattern pin-on teeth			
Unit Price	No Bid	N/A	\$ 136,126.00
Item Total Price	No Bid	N/A	\$ 136,126.00
Quantity	4	4	4
Estimated Delivery Date			11/17/2017
Comment (Optional)		Not applicable to Tana design. See attached twin drum explanation and how it achieves higher guaranteed compaction than four (4) wheel units and has a 10,000 hour wear life guarantee	

P2.2 Deduct for OEM Wheels			
Unit Price	No Bid	N/A	\$ 25,927.00
Item Total Price	No Bid	N/A	\$ 25,927.00
Quantity	4	4	4
Comment (Optional)		Not applicable to Tana design. See attached twin drum explanation and how it achieves higher guaranteed compaction than four (4) wheel units and has a 10,000 hour wear life guarantee	The \$620,566.00 WITHOUT wheels price has this deduct included in the price.
Group P3: Option - Teeth and Cleaning Bars			
P3.1 Cost for Replacement Teeth For OEM Wheels - INSTALLED			
Unit Price	No Bid	\$ 33,500.00	\$ 35,817.00
Item Total Price	No Bid	\$ 33,500.00	\$ 35,817.00
Description	To Include Clearing Bars and/or Fingers	To Include Clearing Bars and/or Fingers	To Include Clearing Bars and/or Fingers
Quantity	1	1	1
Comment (Optional)			This is based on replacing on all four wheels
P3.2 Cost for Replacement Caps For Caron Wheels - INSTALLED			
Unit Price	No Bid	N/A	\$ 67,717.00
Item Total Price	No Bid	N/A	\$ 67,717.00
Description			
Quantity	1	1	1
Comment (Optional)		Not applicable to Tana design. See attached twin drum explanation and how it achieves higher guaranteed compaction than four (4) wheel units and has a 10,000 hour wear life guarantee	This includes sending wheel to Caron to have done and returning to Landfill for Blanchard to install.

P3.3 Deduct for Clearing Bars and/or Fingers			
Unit Price	No Bid	\$ 1,200.00	N/A
Item Total Price	No Bid	\$ 1,200.00	N/A
Quantity	1	1	1
Comment (Optional)		Tana's built-in scraper bar system provides the ability to keep the drums clean in every environment; therefore, allowing the drum to do the work it was designed to do and achieve ultimate compaction results. The system is installed between each row of crushing teeth and bolted to the compactor frame. A complete set cost \$1,200.	Cleaning bars are included in the machine from factory
Group P4: Options			
P4.1 Diagnostic Software			
Unit Price	No Bid	No Charge	\$ 2,000.00
Item Total Price	No Bid	No Charge	\$ 2,000.00
Quantity	1	1	1
Estimated Delivery	Days after award	120	0
Comment (Optional)		ProTrack software is standard with all Tana equipment at no charge.	If purchased separate from the 826K. Blanchard will provide with the machine.

P4.2 Extended Power Train/Hydraulic Warranty			
Item Total Price	No Bid	\$ 32,500.00	\$ 33,274.00
Quantity (Per Lot)	1	1	1
Estimated Delivery Date			11/17/2017
Comment (Optional)			84 month 7,500 hour PT & HYD Warranty. Travel Time is not included with general warranty after first 6 months. It is included with TM&we can estimate a cost, but could end up being cheaper to pay travel a needed. We can put a price on estimating how many trips may take place if necessary and add to the extended warranty price.
Group P5: Guaranteed Buy Back			
P5.1 6,000 Hours/60 Months Old			
Item Total Price	No Bid	\$ 225,000.00	\$ 234,500.00
Quantity (Per Lot)	1	1	1
P5.2 8,000 Hours/84 Months Old			
Item Total Price	No Bid	\$ 150,000.00	\$ 210,500.00
Quantity (Per Lot)	1	1	1
P5.3 10,000 Hours/96 Months Old			
Item Total Price	No Bid	\$ 85,000.00	\$ 185,500.00
Quantity (Per Lot)	1	1	1
P5.4 12,000 Hours/96 Months Old			
Item Total Price	No Bid	\$ 75,000.00	\$ 167,500.00
Quantity (Per Lot)	1	1	1

Group P6: Total Maintenance & Repair (TM & R) 6 YRS/8,500 Hours with Power Train/Hydraulic Warranty			
P6.1 Year One (Price Per Month for 12 Months)			
Item Total Price	No Bid	\$ 28,121.88	\$ 29,484.00
Quantity (Per Lot)	1	1	1
Comment (Optional)		TMR is billed monthly based on actual run hours. \$19.85 per hour is the bid rate. For bidding purposes we assumed 8,500 hours divided by 72 months (6 years) for a monthly rate.	
P6.2 Year Two (Price Per Month for 12 Months)			
Item Total Price	No Bid	\$ 28,121.88	\$ 29,484.00
Quantity (Per Lot)	1	1	1
Comment (Optional)		TMR is billed monthly based on actual run hours. \$19.85 per hour is the bid rate. For bidding purposes we assumed 8,500 hours divided by 72 months (6 years) for a monthly rate.	
P6.3 Year Three (Price Per Month for 12 Months)			
Item Total Price	No Bid	\$ 28,121.88	\$ 29,484.00
Quantity (Per Lot)	1	1	1
Comment (Optional)		TMR is billed monthly based on actual run hours. \$19.85 per hour is the bid rate. For bidding purposes we assumed 8,500 hours divided by 72 months (6 years) for a monthly rate.	

P6.4 Year Four (Price Per Month for 12 Months)			
Item Total Price	No Bid	\$ 28,121.88	\$ 29,484.00
Quantity (Per Lot)	1	1	1
Comment (Optional)		TMR is billed monthly based on actual run hours. \$19.85 per hour is the bid rate. For bidding purposes we assumed 8,500 hours divided by 72 months (6 years) for a monthly rate.	
P6.5 Year Five (Price Per Month for 12 Months)			
Item Total Price	No Bid	\$ 28,121.88	\$ 29,484.00
Quantity (Per Lot)	1	1	1
Comment (Optional)		TMR is billed monthly based on actual run hours. \$19.85 per hour is the bid rate. For bidding purposes we assumed 8,500 hours divided by 72 months (6 years) for a monthly rate.	
P6.7 Year Six (Price Per Month for 12 Months)			
Item Total Price	No Bid	\$ 28,121.88	\$ 29,484.00
Quantity (Per Lot)	12	12	12
Comment (Optional)		TMR is billed monthly based on actual run hours. \$19.85 per hour is the bid rate. For bidding purposes we assumed 8,500 hours divided by 72 months (6 years) for a monthly rate.	
Group P7: Trade In			
P7.1 Trade In on 2010 Caterpillar 826H Compactor			
Item Total Price	\$ 146,000.00	\$ 137,500.00	\$ 160,000.00
Quantity	1	1	1
Comment (Optional)	Price for Trade In 2010 Cat 826H \$146,000.00 USD		

Questions			
Page 1			
1.1 Please specify manufacturer name and model number for Line Item # 1.	Cat 826H	Tana E380 ECO	Caterpillar 826K
1.2 What is the delivery time in calendar days after Receipt of Order?	0	120	95
1.3 What is your company's warranty on your proposed compactor?	No warranty	1 Year Standard Warranty -- normal warranty is limited to 2,000 hours, but for this bid we are not limiting the hours	Standard 12 month unlimited machine factory warranty. Optional 84 month 7,500 Power Train and Hydraulic extended warranty. If County chooses TM&R it will have 8,500 hour Premier warranty included in the TM&R.

****Humdinger Equipment LTD did not meet the bid specifications on their submission.**